

Item: RESO 08-191
Fiscal Impact: \$88,000 for first year,
\$91,000 for second year,
\$94,000 for third year and
fourth year,
plus a maximum of \$6,000
per year in reimbursable
expenses
Funding Source: General Fund

Issue:

A resolution authorizing the City enter into an agreement with the Ferguson Group, L.L.C., for representation in Washington, D.C., for the four-year period commencing July 1, 2008 and ending June 30, 2011.

Synopsis:

In exchange for the services to be provided by The Ferguson Group, the City will pay the following: (1) the first year of the contract will be \$88,000, payable in advance in equal monthly installments of \$7,333.33; (2) the second year of the contract will be \$91,000 payable in advance in equal monthly installments of \$7,583.33 from July 1, 2009 through June 30, 2010; (3) the third and fourth year of the contract will be \$94,000 payable in advance in equal monthly installments of \$7,833.33 from July 1, 2008 to June 30, 2011. In addition, the City will pay up to \$6,000 per year in reimbursable expenses.

Background:

For many years, the City and The Ferguson group have entered into contractual agreements to provide representation in Washington D.C. Through such representation, The Ferguson Group has helped the City attain numerous goals and objectives and maintain an aggressive federal agenda. The most recent agreement expires June 30, 2008. The new Agreement is for the four-year period commencing July 1, 2008 and ending June 30, 2011.

Recommendation:

It is recommended that the City Council adopt this resolution.